



## Alina Mardesich

Senior Vice President

Office: 310.867.2931

Mobile: 310.480.4198

Email: [amardesich@gspartners.com](mailto:amardesich@gspartners.com)

DRE License: 01844092

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Ms. Mardesich joined the George Smith Partners family in 2017 with over 25 years' experience in commercial real estate in the areas of new business development, asset management, loan workouts and most notably loan originations. Alina's well rounded experience includes funding over \$2.5 billion at Fremont Investment & Loan, working with Oaktree Capital Management's Real Estate Debt Fund and managing a \$300 million portfolio of distressed loans at US Bank during the downturn for the Archon Group.

Alina boasts a stellar track record in originating highly structured complex real estate transactions with an expertise in ground up development in all asset classes including retail, office, industrial, multifamily, hospitality, student housing, master-planned community and urban mixed-use.

Alina is most notably recognized for pioneering the financing of the adaptive re-use/artist loft conversion movement early in the last cycle with over \$500 million funded in the Downtown Los Angeles Arts District. Alina saw the opportunity in DTLA long before the large institutional and foreign investors came in. Alina also funded over \$350 million in master-planned community infrastructure development loans in Southern California that despite the economic downturn, performed through the down cycle due to her diligent underwriting and structuring.

At George Smith Partners, Alina's 25+ years of relationships and strong brand in the real estate community will allow her to bring best-in-class sponsors, middle market and up and coming developer/operators together with capital sources covering the full capital stack.

A native of Los Angeles, Alina is first generation American and received her undergraduate degree from the University of Southern California. Alina is a community leader with former involvement as a Girl Scout Troop Leader in Redondo Beach and a volunteer art docent/teacher in the Torrance Unified School District. Recently named as a Woman of Influence in LA Confidential Magazine (April/May 2018 issue), Alina is also very involved in Gen Next, a nation-wide invitation-only venture philanthropy group based in Southern California, and Ambition, an entrepreneurial program for underserved youth. Alina is an avid recreational beach volleyball player and backpacker spending several weeks each year in the Sierras and the Sequoias as well as a closet painter and musician composing music for both piano and guitar. Alina resides in Palos Verdes, California with her three children.