



Justin Piasecki

President of George Smith Partners

Justin R. Piasecki is President of George Smith Partners, focusing on Debt, Joint Venture, Structured Finance & Loan Sales for commercial real estate investors, developers, and financial institutions.

His area of expertise includes debt and equity capital raises, the sale of performing/non-performing loan portfolios and securing lines of credit/A-note financing for commercial real estate bridge lenders/private equity lenders. Piasecki draws upon his contacts and background from over 19 years of Capital Markets experience.

Prior to joining George Smith Partners, Mr. Piasecki was the Managing Partner at Lev, Inc., a Financial Technology Platform that focuses on digitizing commercial mortgage transactions. Piasecki closed over \$1.3B of Financings in his 2 years at the firm as well as assisted in Lev raising \$110MM of Venture backed funding through their Seed, Series A and Series B fundraising rounds.

Mr. Piasecki previously spend 9 years as a Principal in Avison Young's New York City based Debt, Joint Venture & Structured Finance group where he focused on raising LP Equity, Preferred Equity, Mezzanine and First Mortgage Financing as well as selling loans for Investors, Developers, banks and funds. Mr. Piasecki was top producer globally for the firm and was a multiple time recipient of Avison Young's Circle of Excellence.

Prior to joining Avison Young, Mr. Piasecki was a Senior Vice President for 6 years at The Carlton Group, a global real estate investment banking firm, where he was a top producer and dealmaker. Before that, he was a national direct private equity lender at Zurich Mortgage Solutions, where he served as Chief Operating Officer and Vice President. He handled operations for a company with annual originations of over \$150 million. Mr. Piasecki began his career at Triple Crown Properties, a luxury home developer and real estate company in Palm Beach, Florida, where he was promoted to Vice President of Operations before joining United Appraisal Network, and led it to become the number two residential appraisal company in Florida.

Mr. Piasecki has been recognized in the industry with various awards: Avison Young's Circle of Excellence 2013-2020, Globest.com 2019 50 Under 40: Rising Young Professionals in Commercial Real Estate, Dallas CEO Magazine 2017 Best Commercial Property Sale/Financing, 2017 Dallas Business Journal Best Deal of the Year, New York: The New Players of Commercial Real Estate and CRE Finance for the Commercial Observer (November 2015), Mortgage Observer's 20 under 35 (October 2013), "The Real Deal Magazine" as one of the Top 35 under 35, Up and Coming Real Estate Moguls in NYC (April 2011) and to Real Estate



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Forum Magazine Top 40 under 40 in Commercial Real Estate (October 2011). Mr. Piasecki is a graduate of Rutgers University where he received a BS in Political Science and was a four-year letter winner on the men's basketball team. He is also a member of the Urban Land Institute, Asian American Hotel Owners Association (AAHOA), Rutgers University Men's Basketball Board of Advisors, Rutgers Business School Center for Real Estate Emerging Leaders Council, New York Real Estate Salesperson License. Mr. Piasecki and his wife Rebecca have 4 children and reside in Rumson, NJ.