



Alina Mardesich

Senior Director

Office: 310.867.2931

Mobile: 310.480.4198

Email: amardesich@gspartners.com

DRE License: 01844092

Ms. Mardesich joined the George Smith Partners family in 2017 and has over 30 years' experience in commercial real estate in the areas of new business development, asset management, loan workouts and most notably loan originations. Alina's well-rounded experience includes originating ~\$2 billion at Fremont Investment & Loan (in the last cycle) and Oaktree Capital Management (this cycle). Alina also managed a \$300 million portfolio of distressed loans at US Bank during the last downturn and as a portfolio analyst for the Archon Group during the RTC days.

Alina boasts a stellar track record in originating highly structured complex real estate transactions with an expertise in ground up development in all asset classes including retail, office, industrial, multifamily, hospitality, student housing, master-planned community and urban mixed-use.

Alina is most notably recognized for pioneering the financing of the adaptive re-use/artist loft conversion movement early in the last cycle with over \$500 million funded in the Downtown Los Angeles Arts District. Alina saw the opportunity in DTLA long before the large institutional and foreign investors came in. Alina also funded over \$350 million in master-planned community infrastructure development loans in Southern California that despite the economic downturn, performed through the down cycle due to her diligent underwriting and structuring.

At George Smith Partners, Alina's 30+ years of relationships and strong brand in the real estate community will allow her to bring best-in-class sponsors, middle market and up and coming developer/operators together with capital sources covering the full capital stack.

A native of Los Angeles, Alina is first generation American and received her undergraduate degree from the University of Southern California. Alina is a community leader with former involvement as a Girl Scout Troop Leader and Cub Scout Leader in Redondo Beach CA and a 12-year volunteer art docent/teacher in the Torrance Unified School District. Other accolades include being named as a Woman of Influence in LA Confidential Magazine (April/May 2018 issue), Women in Real Estate Finance (2019) and volunteer mentor for Ambition(2018-2019), an entrepreneurial program for underserved youth. Alina is an avid recreational beach volleyball player and backpacker.